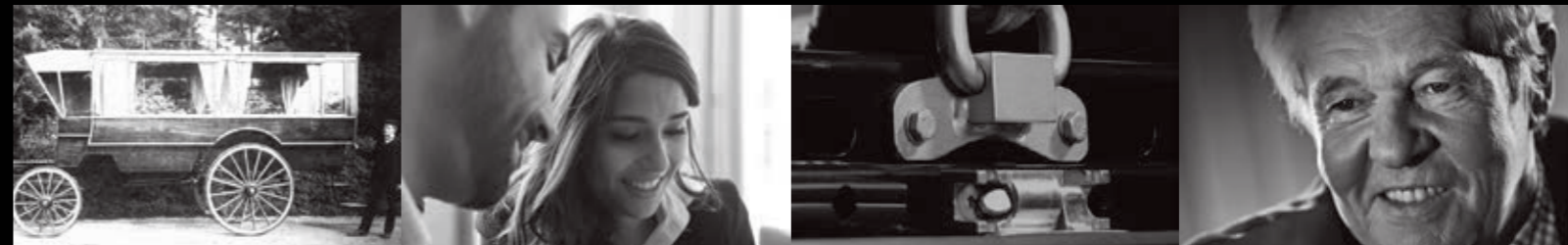




KÄSSBOHRER
THE COMPANY

Kässbohrer



IT'S TIME TO CHANGE

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Ingenuity, since 1893

Kässbohrer

K

THE HERITAGE

For over fifty years, since the takeover of our father's workshop, my brother and I have been working together – in full agreement on every subject and goal. Without his effort and trend setting inventions, our trailer building business would never have become what it is today.“

Quoted by Otto Kässbohrer from the book 'Otto Kässbohrer in seinen Worten, in seinem Wirken, in seiner Zeit'



1893 Karl Kässbohrer founded his Wagenfabrik in Ulm.

Image Source: „Otto Kässbohrer in seinen Worten, in seinem Wirken, in seiner Zeit“

„KÄSSBOHRER“ – A NAME WRITES HISTORY

In 1893, Karl Kässbohrer founded his Wagenfabrik in Ulm. It was the beginning of motorization era. By that time, the first Kässbohrer motor vehicle had already been produced in 1907.

In 1922, after the death of the founder Karl Kässbohrer, both sons, Otto and Karl took over the company. Karl Kässbohrer Junior specialized in the development of trailers, tippers and tank vehicles. In 1923, the first vehicle with a freight capacity of up to four tons left the former workshop.

Through the first inventions and vehicles of the young company, the entire commercial vehicle division was born – ergo our present-day company in Goch, Kässbohrer Fahrzeugwerke GmbH.



The first Wagenfabrik in Ulm
(1922)



THE GROWTH

„Our name was shown at the motor vehicle exhibition for the first time. We were quite proud by the achievement of our tippers and trailers. Our skilled workmanship and progressive engineering provided our vehicles a remarkable reputation.“

Excerpts of the exhibition report of the Cologne motor vehicle exhibition in 1927, from the book „Otto Kässbohrer in seinen Worten, in seinem Wirken, in seiner Zeit“



Image source: „Otto Kässbohrer in seinen Worten, in seinem Wirken, in seiner Zeit“

KÄSSBOHRER – PIONEERS IN VEHICLE CONSTRUCTION

Generations of transport companies associate the name Kässbohrer with innovative technological solutions in vehicle construction.

The foundations for Kässbohrer to become one of the leading commercial vehicle companies were laid very early on. For over 120 years, we have been fulfilling and exceeding the expectations of our clients.

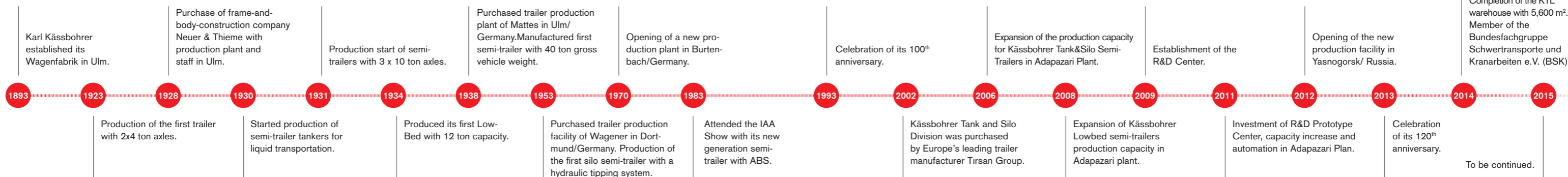
ENGINUITY SINCE 1893

International markets change and different sectors have complex demands. We find the best solution for each mode of transportation - in Germany, Turkey, Russia and around the world.

Inspired by our company's heritage, we have derived clear principles and defined the core of our self-image as: Enginuity.

Pairing modern 'Engineering' with 'Ingenuity' - the inventive spirit.

ENGINEERING **ENGINUITY** INGENUITY





THE PHILOSOPHY

„Just like our customers, we love challenge. We support them in all areas: From the choice of raw materials in consideration of state of the art manufacturing process, to the quality assurance, from spare parts to our comprehensive service network. The term *Enginuity*, as part of our self-image, reminds us that we will be satisfied only when everything fits and is in harmony. That is *Kässbohrer*.“

Iffet Türken | Member of the Board

ENGINUITY



THE PRODUCT RANGE

TO BOOST PROGRESS

Today we combine innovative power and quality that have marked out Kässbohrer for generations, with the experience acquired through our global presence. We place the research and development as our top priority which enables us to develop sustainable vehicles with high economic value and easy handling. The credit for our success mainly belongs to the R&D experts in our engineering team.

FROM THE IDEA TO THE RESULT-DRIVEN SOLUTION

At our modern R&D center, we work with the latest technology and focus on developing our ideas, products and patents further. Here we set the standards for trailer industry. Not only the vehicles, but also our services are efficient and reliable. Whether in Germany, Turkey or Russia; our market research and product management teams identify customer specific needs and investigate the requirements of each sector. With this information, we develop vehicles that bring success to our clients in their business - today in over 55 countries.





YOU HAVE THE CHOICE AMONG MORE THAN 800 DIFFERENT PRODUCTS

CURTAINSIDER PATENTED SAFETY WITH NUMEROUS OPTIONS

Our curtainsiders come in standard, mega and air cargo models. Besides the different models, you can choose from numerous equipment possibilities. Whether a multi-point loading safety system K-FIX or optional coil equipment – you decide what you require for your curtainsider. The light, robust chassis and KTL coating guarantee high life-long economic value.



PLATFORM SEMI-TRAILER LIGHT-WEIGHT WITH HIGH CAPACITY

An extremely light-weight construction with a maximum loading capacity is what our clients desire and we gladly deliver in our platform family. Our KTL process also comes in handy here. In this product group, we offer you our models as light or jumbo and heavy-weight, according to your wishes - with numerous feature variations and an extendable chassis.



SILO VEHICLES FLEXIBILITY FOR HIGH PERFORMANCE

We are one of the leading manufacturer's for tipping and non-tipping silo semi-trailers. Through long-standing experience, we can always configure the vehicles for a better fit in align with our customer needs. Our tipping system consists of five- step hydraulic cylinder, a lifting capacity of 150 bar pressure and a maximum loading capacity of 90 m³. Our tipping silos come in six different capacities: 30 m³, 35 m³, 40 m³, 45 m³, 50 m³ and 60 m³, and have a light aluminum design.



LOWBED AND LOWLOADER MORE OPTIONS IN HEAVY HAULAGE

The more possibilities a heavy transporter can offer you, the more it is valuable. For our lowbeds, we produce models with up to eight axles in their standard versions – with removable chassis, hydraulic controls as well as hydraulically-steerable axles. In the lowloader series, you can choose between models from two to up to four axles. Furthermore, we offer numerous safety options and high mobility for loading and unloading processes by bolted gooseneck design.



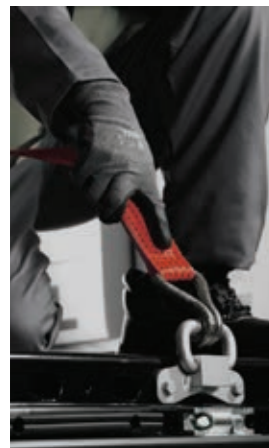
TANK SEMI-TRAILER SAFE TRANSPORTATION OF DANGEROUS GOODS

The transportation of dangerous goods is a particular challenge that we approach with a broad range of options. Our 30 m³, 32 m³ and 39 m³ tank semi-trailers are optimized for different requirements and manufactured from stainless steel or aluminum. In addition, we offer you tailored insulation or heating options. Our special vehicles are delivered with ADR certification and conform to the 'European Agreement concerning the International Carriage of Dangerous Goods by Road'.



CONTAINER CHASSIS HIGH FLEXIBILITY THROUGH HIGH MOBILITY

A robust design and skilled workmanship also lend special qualities to this product group. Its removable chassis allows the transportation of containers and tank-container semi-trailers, even in narrow inner-city streets - the load is always optimally distributed and high maneuverability maintained. We deliver chassis for container of up to 45 ft. long and with numerous feature options.



MEETING ALL DEMANDS

We manufacture 44 product groups in six different product categories with over 100 vehicle types. Furthermore, to meet the future demand, our R&D team continuously researches and develops in all product groups. Yet that is not all: We offer a wide range of model options as well as numerous feature variations for all of our vehicles. Overall, these comprise over 800 models from which our customers can choose, which stands for Europe's widest product range in the sector! We deliver our vehicles to many different markets. The feedback from our clients confirms the alignment of our product groups, as every sector and even every individual client is confronted with different challenges in its daily operations.

Not only we meet the demands of everyday operations, but also we anticipate the future trends to engineer products that will benefit our customers in the long run. To accomplish this task, we invest vigorously in our R&D capabilities further.

In the product development process, the vehicles as well as individual components undergo many different mechanical tests and virtual analyses.



RESEARCH FOR SUSTAINABILITY

We are continuously investing in our research and development capabilities. Concept development starts at the very heart of customers operations – we listen closely and develop product ideas the markets ask for. Market research is followed by solution engineering –computer aided component and system simulations for the products. All of our prototypes are tested by an interdisciplinary team of experts. Thus we are able to develop complete solutions.

EFFICIENCY THROUGH LEAN PRODUCTION

Modern series production reflects our competence to manufacture sustainable and reliable semi-trailers in our three production sites. We optimize the value chain processes and focus on to create value for our customers. Either individual configurations or standard solutions – our production planning is what makes us efficient and guarantees the ongoing customer satisfaction which is the only criteria we measure our success by.

COOPERATION FOR MORE TECHNOLOGY

With our partners all around Europe, we co-develop new technologies together to enhance our product offering. For continuous improvement of our products, we work together with renowned research institutes in the automobile industry and all the acquired knowledge flows directly into the development of our products.

WELCOME TO OUR WORLD OF DIVERSITY



THE MISSION

„In order to provide our clients the competitive advantage they need in their daily operations, we continuously optimize our processes, train our employees, invest in research and keep our production lean. At the center of our efforts, we always keep in mind the success of our clients.“

Manfred Goertz | International Homologation & Admission Operations Manager



Goch Factory | Germany

Goch Factory is our main disposition center, as well as European sales and marketing. Furthermore, Goch serves as the main aftersales center and spare part depot for whole Europe.



Adapazari Factory | Turkey

Adapazari factory has an annual capacity of 20.000 vehicle production. Adapazari factory consists of 8 different production facilities that dedicated to specific product line. They are respectively as the following: Curtainsider and Platform, Tank, Silo, Box, Lowbed, as well as Tipper and Reefer.



Tula Factory | Russia

Kässbohrer is the only European manufacturer with a production facility in Russia. Kässbohrer's sister company OOO Kässbohrer founded in 2011 manages sales and production for the Russian market.



ADD VALUE INCREASE EFFICIENCY

Besides the continuous development of our production infrastructure, the production processes are constantly optimized and the production technology modernized. This Lean Production enables us to maintain the high quality and economic value of our operations.

EXPANSION FOR THE FUTURE

Currently, we are manufacturing our vehicles at three locations. The center of the Western European sales network is located in Goch, North Rhine-Westphalia. In Tula Oblaste, vehicles are produced for the Russian market. Our main production facility is located in Adapazari - with one of the most modern semi-trailer factory in Europe and high-performance R&D center. Kässbohrer offers the best solutions to its customers. As an example, KTL technology with tri-electron method is implemented in its production processes. The result is a better anti-corrosion performance compared to iron-phosphate-based cataphoretic painting. With a zinc-phosphate coating, we create the best conditions to provide durability and to guarantee ten years of corrosion resistance.

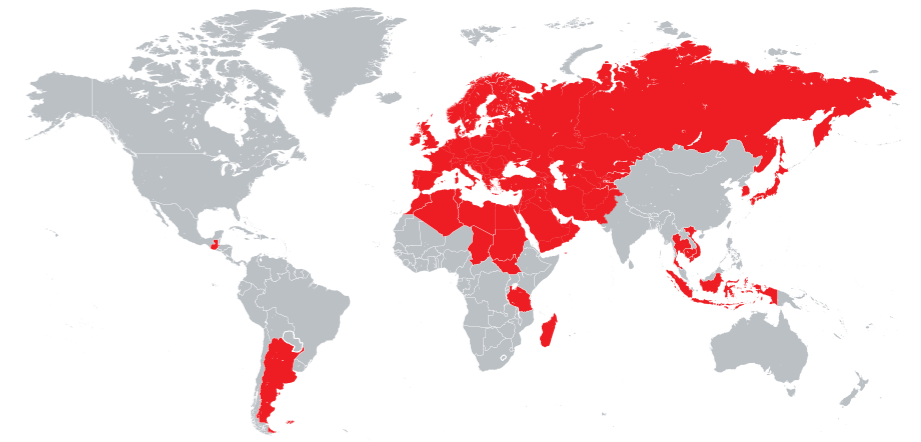


CUSTOMER
SERVICE

TRUST

„When a prospective customer takes an interest in our vehicles, he gets quality. He receives the advice and service he requires and expects – and a little bit more.“

Klemens Thelosen – Auto Electrician Kässbohrer Fahrzeugwerke GmbH



PARTNERSHIP ENGAGED ACROSS BORDERS

Today, we maintain a customer base in over 55 countries through our sales network. All prospective and existing customers receive the personal consultation on-site that they expect – and also that little bit more.

Our customers place a lot of trust in our vehicles, as well as our company. Close cooperation with our dealers and service partners beyond borders is the decisive factor in our success.

In the upcoming years, we would like to present in more markets. Up to now, Kässbohrer Sales Network includes Netherlands, Germany, Poland, Russia, Lithuania, Romania, Bulgaria, Turkey, Israel and South Korea.

FULL PERFORMANCE – EUROPE-WIDE SERVICE

At Kässbohrer, a comprehensive and full-fledged range of services form the basis for customer support.

With our widespread service network, we can secure the operational readiness of your Kässbohrer fleet in Europe. With our on-site partners, we are lean and quick to serve as well as competent in execution. See for yourself!



THE PEOPLE

„The collaboration and dialog within this multinational company motivates me. The pool of competencies and versatility of the tasks, that carried out by different teams at Kässbohrer are fascinating. Everything revolves around the success of each individual customer, which is reflected in the strong international growth of the company. That makes me very proud.“

Filiz Yigit | Sales and Planning Coordinator

PASSION



Kässbohrer Sales Team

SUCCESS STORIES – EMPLOYEES

Kässbohrer has set new standards in the history of automobile engineering for over 120 years. Accordingly, we work to write further. It is the history of innovation and engineering excellence that bonds us together as a company which overcomes the challenges of a globalized world fully.

Today, people work for and with us across the globe. We thank our employees, who work for Kässbohrer Fahrzeugwerke GmbH, with the greatest of passion and drive in three countries and on three continents for the success of our company.

AT THE CENTER – DES CLIENTS

Our employees are aligned according to our mission statement: All key performance indicators and processes are developed to maximize the value for our customers. Our approach is embraced by all divisions and positions — from management, to production, from administration to customer service. We focus on every detail to develop best solutions for our customers. We set new standards for the entire sector and just as Karl Kässbohrer, we never settle with what has already been accomplished. For our customers, we continue to take heavy commercial vehicle technology to a new level.

Trust in ENGINUITY since 1893.

